

14.08.2024 - Auslandshandelskammern

Manager of Government Projects (m/f/d) – AHK San Francisco

 Full-time/Part-time: Fulltime

 Preferred start date: As soon as possible  Location: San Francisco

Apply at:
career_sf@gaccwest.com

The Representative of German Business (GACC West) in San Francisco is part of the global network of German Chambers of Commerce, operating in 150 locations across 93 countries. We officially represent German industry interests in the Western United States, aiming to create sustainable business growth and support German companies in becoming more innovative.

Are you passionate about boosting the German economy by supporting German companies with their market entry journey? Do you thrive on uncovering market opportunities and connecting stakeholders in the German American ecosystem? If you're a self-starter with an entrepreneurial mindset and passionate about clean-tech, clima-tech and mobility, we have the perfect job for you!

About the position

- Develop and organize programs, conferences, and industry-specific workshops for German executives, including B2B matchmaking with potential US business partners.
- Craft persuasive project proposals and grants in German while delivering impactful market studies across various industries like clean tech, renewables, mobility, IoT/AI, and more.
- Collaborate closely with stakeholders in Germany and the US, including government entities, industry associations, companies, and research institutions.
- Drive our vision forward by identifying new funding opportunities and designing impactful new programs.
- Manage multiple projects from conceptualization to implementation and follow-up.
- Oversee a small project team, assign tasks, and track progress.
- Occasionally travel with German delegations on the US West Coast.

Required qualifications

Bachelor's degree in International Business, Entrepreneurship, Management, Economics, or a related field (Master's degree preferred).

- Minimum of 3 years of relevant work experience and managing a small project team.
- Strategic and creative thinking, with experience in business development or sales.
- Strong project management skills, attention to detail, and high accountability.
- Proactive, curious, and problem-solving mindset.
- Experience in conducting market research.
- Excellent verbal and written communication skills in German and English.
- Passion for connecting people and facilitating win-win situations.
- Make an impact to mitigate climate change Enthusiastic about to develop new ideas, programs, and services.

What we offer

- Join a multinational team and take ownership of your work.
- Enjoy outstanding opportunities for growth and personal development.
- 20 days of paid vacation per year plus 14 holidays.
- Comprehensive benefits package (health/dental/vision insurance, competitive 401(k) plan after 1 year).
- 38-hour workweek with the possibility of two remote workdays per week.
- Salary range: \$85,000 - \$87,500 per year.

Send your application, including resume, cover letter (in English), references, and salary expectations to Sabine Grad at career_sf@gaccwest.com with the subject line: "Last name, name - Manager Innovation Solutions".

Note: In compliance with U.S. federal law, all persons hired must verify their identity and eligibility to work in the United States and complete the required employment eligibility verification document form upon hire.

Thank you for your interest! Due to the high volume of applications, we are unable to respond to each applicant individually. If your skills match our needs, we will contact you. Thank you for your understanding.