



23.04.2025 - Auslandshandelskammern

Manager, Member Relations (m/f/d) - AHK Japan

 Full-time/Part-time: Fulltime

 Preferred start date: As soon as possible  Location: 102-0075

Apply at:
ysakae@dihkj.or.jp

With representations in 93 countries around the globe, the network of German Chambers of Commerce Abroad (AHKs) provides a local, distinctive, result-oriented service – the largest of its kind in the world. The AHK network is tasked to advise, support and represent German companies worldwide that wish to develop or expand their business activities abroad. AHK Japan is the key institution of Germany's foreign trade promotion in Japan, representing the interests of German business in Japan. For our team in Japan, we are currently seeking at the earliest possible entry date a Manager for our Member Relations Department.

Become part of an international team and fascinating worldwide network.

About the position

- Direct new member acquisition
- Serving to 470+ corporate member accounts
- Identify and develop services as well as topics of interest to our corporate members
- Develop initiatives, event programs and working groups/roundtables
- Initiation of and overall responsibility for social events and the Annual General Meeting
- Cooperate in areas of common interest with other national chambers and the European Business Council (EBC)
- Responsibility for budget including forecasting and control with regards to member related activities
- Constantly review and optimize all pro-cesses in the area of responsibility
- Manage a team of three
- Reporting directly to the CEO

Required qualifications

- Degree in international management or other studies related to business and economics
- Several years of proven work experience preferably in Japan in customer relations, project or event management
- Firm grasp on topics of interest to our German-Japanese corporate member community
- Highly creative and flexible with yet strong organizational abilities
- Motivated, reliable, flexible and resilient personality with effective communication skills
- Ability to work tight timelines in a complex customer and stakeholder environment
- Native level in German or English and a good command of Japanese
- Proficient in all software, communications and CRM tools

What we offer

- Self-directed work in a pleasant, agile and international working environment
- Own area of responsibility
- High visibility in the German-Japanese business community in Japan
- Local employment
- Salary commensurate with local conditions according to skills, experiences and demand of the role
- Benefits/social insurance as mandated by Japanese Labor Law
- Flexible working style pattern

Please send your CV including photo and references, indicating your earliest availability and salary expectations in English by email to [Ms. Yuka Sakae](#), HR Manager. *Please note that we may not reply to applications if the applicant's profile does not meet the minimum requirements.